



GEMINIWINGS

FLYING TOGETHER



ABOUT US

The mission of Gemini Wings is to maximize the use of the flight capacities of private aircraft, thereby **increasing the income of owners or operators** and helping to transform private aviation into a profitable and more environmentally friendly industry. **Our services are suitable for aircraft owners, operators, and aviation brokerage companies**, for whom we provide a top-quality managed fleet of aircraft for their end customers.

TEAM OF EXPERTS

Our team is made up of experts who have spent their entire careers in the aviation industry. They have worked in various positions and have experience in the aviation brokerage business. They have knowledge of crew planning, in-flight service, and CAMO. Our

members have experienced many different operational situations, thanks to which they have gained the necessary experience. They are flexible, innovative, and creative, particularly when it comes to effectively utilizing aircraft to maintain costs and maximize profits.

Private aircraft maintenance represents a significant item in the overall budget, which is why we offer private aircraft owners and operators a guaranteed income model to cover fixed costs associated with maintenance and operation.

Owners and operators receive a guaranteed income for each day that they provide free aircraft capacity to Gemini Wings. This capacity is also available to aircraft brokerage companies on the market.

We provide future aircraft owners with advice on jet selection, insurance, and financial maintenance planning.

Aircraft brokerage companies are provided with a very well-managed fleet of aircraft, which we are systematically increasing, at appropriate prices. Our sales team always strives for the satisfaction of both brokers and end customers, which contributed to our year-over-year growth of 69%.

HOW WE CAN HELP YOU?

WHOM ARE OUR SERVICES FOR?

WIN⁴ CURRENT AIRCRAFT OWNERS

We offer unconditional guaranteed income, calculated according to aircraft availability, which you will receive even if the aircraft is not occupied. **This income can provide you with:**

- Coverage of monthly fixed costs.
- Engine program coverage.
- Financial reserve for scheduled maintenance and unexpected repairs.

At the same time, we ensure supervision of the operational and cost sides of the process between the owner and the operator, and we propose its optimization.

WIN⁴ FUTURE AIRCRAFT OWNERS

We provide consultation and advice when considering the purchase of an aircraft.

Our procedure for mutually satisfactory cooperation is as follows:

- First, we find out your ideas and needs.
- We will prepare a financial analysis, provide and explain everything related to payments and taxes, and suggest possible optimizations.
- We will suggest the most suitable types of aircraft to buy in accordance with your ideas and, at the same time, those that are in demand on the brokerage market.
- We will present you with a functional operational and business model.
- We will manage the purchase and insurance.

WIN⁴ OPERATORS

We have a professional team with the necessary knowledge to ensure sufficient sales volume is achieved. **Why choose us:**

- We are known in the market; we have unique know-how as well as a comprehensive overview of the market across different categories of aircraft, and we can use our contacts at aviation brokerage companies to increase efficiency.
- We have an internal sales and analysis team; therefore, we save cost of building it.
- We allow you to fully concentrate on everything related to the aircraft operation.

WIN⁴ AVIATION BROKERAGE COMPANIES

We provide quality service for aircraft brokerage teams, which is necessary to ensure a smooth process from the flight reservation to the actual arrival at the final destination. A satisfied end customer is our common goal. **Our main services include:**

- Comprehensive information service (flight preparation status, aircraft position, crew readiness, proactive identification of potential risks, and their avoidance).
- Providing weather forecast information, including current developments.
- In the case of AOG, the search for an alternative solution (aircraft replacement).
- We have brokerage know-how; we know the end customer and his needs.

As a long-time owner of various aircraft, I was looking for ways to optimize all the annual fixed costs of operation of the new Pilatus PC12 aircraft. I was looking for a company with experience in selling flights, mainly outside the Czech Republic. In a relatively short period of time since the start of our cooperation with Gemini Wings, we have achieved an increase in flying hours from approximately 25 hours per month to 40–50 hours per month. Together with Gemini Wings, we aim for a total annual amount of around 600 flight hours, which will ensure the coverage of all fixed costs and create room for unplanned annual expenses. At the same time, we create a reserve for higher costs associated with the GO engine, propeller replacement, etc. Based on my experience so far, I can only recommend Gemini Wings as a solid and experienced partner in this area.

Michal Grusz, Pilatus PC12 owner

GUARANTEED INCOME WITH A MINIMAL CONCERN



START OF OUR COOPERATION



Analysys od the current aircraft operation and economic.



Solution proposal

We will propose a solution that includes:

- The amount of the guaranteed monthly instalment to cover fixed costs.
- Annual target flight hours.
- Aircraft availability calendar.



Pricing set-up

We agree on variable costs.



Contracting and Documentation

We will prepare and sign the necessary documents.



Contracting and Documentation

- We will sell the aircraft at the agreed-upon availability.
- We will report sales and perform billing on a monthly basis.

COOPERATION PROCESS



Beginning of the month

Setting the availability of the aircraft and the expectation of the number of guaranteed payment.



During the month

- we sell aircraft capacity on available days.
- confirmed flights are noted in the schedule.
- we pay deposit payment for operational cost determined according to current flight hours.



At the end of the month

- summary of all flights provided, operating costs, fuel costs, catering, and other costs.
- Gemini Wings will pay the payment to the client according to the agreed calculation.



The process is repeating.



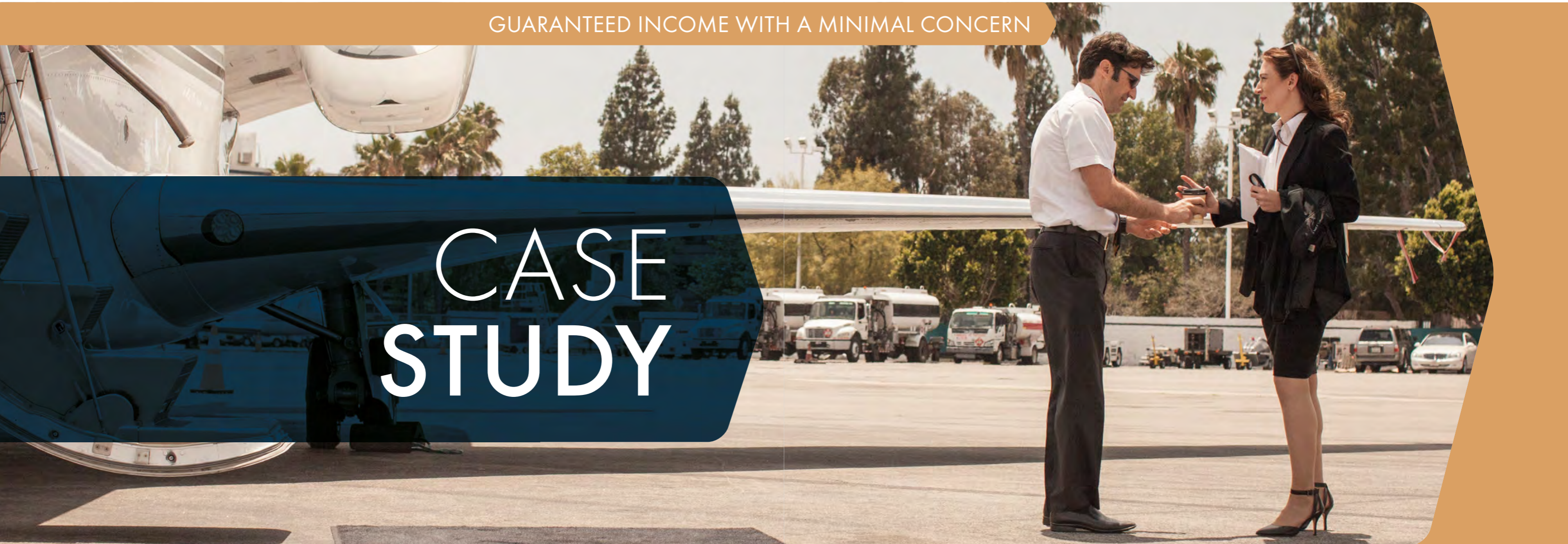
"At Gemini Wings, we want to promote cooperation rather than competition, so that we can all benefit from our successes. Our goal is optimal aircraft utilization. By ensuring their sale on the charter market, we will support efficient operations and minimize empty flights, while ensuring profits for the aircraft owner or operator."

Martin Feč
CEO, Gemini Wings



WHY TO COOPERATE WITH US?

1. As an **aircraft owner**, you will maximize the income potential of your aircraft through our knowledge and experience.
2. As a **future aircraft owner**, we will advise on the right aircraft choice to meet your needs and ensure maximum income during ownership.
3. As an **operator**, we act as the connecting link with an aircraft owner and eliminate the cost and time of building your own sales team.
4. As a **broker**, you will get quality services for your passengers and thereby increase your competitiveness. In the case of AOG, we will arrange an aircraft replacement aircraft for you.



CASE STUDY

For our client, Air Prague, a flight time of 580 hours per year was set within the original business plan of Embraer Phenom 100. The number of available days for which the client wanted to make his aircraft available to us was set at 310. However, the aircraft was only available for 296 days. Despite

fewer available days, we leveraged the aircraft for 624 flight hours (44 hours more than the business plan) and made 450 flights (compared to the originally scheduled 431 flights). Even though there was a reduction in the number of available days, we generated 935,000 EUR in income against the originally

planned 897,000 EUR. This amount covered the cost of scheduled and unexpected maintenance and other costs for the flights, including the payment of the engine program. After deducting the mentioned costs, Air Prague had a positive operating balance of 78,000 EUR.

"We own and operate an aircraft that we have placed under the commercial care of Gemini Wings. Together, we found the optimal solution to the operation, the result of which is the record-breaking number of flight hours of our Phenom 100 aircraft. In 2022, we achieved 624 flight hours, which is the highest in all of Europe for this type of aircraft. The flight hours, together with the Gemini Wings warranty model, created a positive financial balance associated with the operation of the aircraft in 2022."

Rostislav Čeřovský, Air Prague

ORIGINAL BUSINESS PLAN



310 available days

580 flight hours

431 flights

Income for Air Prague
897,000 EUR

REALITY



296 available days

624 flight hours

450 flights

Income for Air Prague
935,000 EUR



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